

Press Release – For Immediate Publication

**JHS Svendgaard Laboratories Limited announces Q2 FY18-19 results
Total Income at Rs.31.78 cr.**

New Delhi, October 30, 2018: **JHS Svendgaard Laboratories Ltd. (JHS)** one of India's leading Oral-care manufacturing Companies today reported consolidated revenue (including other income) of Rs.**31.78** Cr. for the quarter ended September 30, 2018. EBIDTA and EBIDTA margins stood at Rs.**(0.97)** Cr. and **(3)** % respectively.

Financial Highlights for Q2FY19:

Particulars	Q2FY19	Q2FY18	Q1FY19
Revenue	31.78	32.25	21.33
EBIDTA	(0.97)	3.47	(0.05)
EBIDTA margins	(3)%	11%	(0)%
Profit/ (loss) before Tax	(1.07)	2.52	(0.69)
Tax	(0.05)	0.76	(0.15)
Profit /(loss) after Tax	(1.02)	1.75	(0.54)
Minority Interest	(0.09)	(0.02)	(0.08)
Profit/(loss) after Tax & Minority Interest	(0.93)	1.77	(0.46)

(Figures in Rs. crore on consolidated basis)

Operation/Business Highlights/Developments in Q2FY19

- JHS has started having its recovery from the downtrend set in Q1, FY 18-19 from the client which was earlier caused primarily due to the Supply Chain issues with one its key contract manufacturing clients. Further in the current quarter ended 30th June' 2018 the company has made export sales to continue maintaining the capacity utilization levels;
- JHS through its subsidiary JHS Svendgaard Retail Ventures Pvt. Ltd. has further extended its presence into Retail Space exclusively at Airports by signing up for its 2nd store at Swami Vivekanand Airport, Raipur, Chattisgarh. The company already has its 1st retail store at Delhi Airport operating since 18th January' 2018. The company is also into discussions with 3 more Airport Operators for setting up similar retail outlets of Patanjali products.
- JHS through its another subsidiary JHS Svendgaard Brands Ltd. has further extended its presence into the modern trade space under its proprietary brand "**aquawhite**" focusing on Kids range, while the complete range is already available on various e-commerce platform. This initiative and focused approach is expected to be the growth pillar and be the driver of revenues to transform JHS from only a contract manufacturer also to a brand builder in a niche segment;



Press Release – For Immediate Publication

- JHS through its subsidiary JHS Svendgaard Brands Ltd. has also signed up with Celebrity Actor Tiger Shroff for its proprietary brand “**aquawhite**”. The agreement commences w.e.f. 1st December’2018.

Commenting on the results, Mr. Nikhil Nanda, Managing Director, JHS Svendgaard Laboratories Ltd., said – “We are on the right path but it’s still a journey and we are confident of reaching the highway of growth. We cautiously opted for the kids oral care range under our brand “**aquawhite**” with characters to make brushing a concept driven fun activity rather than just mundane exercise”
added Mr. Nanda

About JHS Svendgaard Laboratories Limited (JHS):

JHS is a **14** year old company listed on the National Stock Exchange (“**NSE – JHS**”) and Bombay Stock Exchange (“**BSE – 532771**”) of India.

JHS with an experience of around 3 decades into manufacturing of complete Oral-Care range and is catering to an extensive range of Oral Care products for some of the largest Brands into the Oral Care category.

Apart from the private label manufacturing business, the company under its subsidiary JHS Svendgaard Brands Ltd. possesses proprietary brand “**aquawhite**” and is the largest license holders for some of the most prominent kids characters in India such as **Chhotta Bheem, Pokemon, Sponge Bob Square Pants, Shimmer & Shine, Shiva, Jungle Books, Paw Patrol** to manufacture Oral Care range for kids in India.

The company has been signed up by Patanjali Ayurved Ltd. as the exclusive partner for setting up, maintaining and operating retail stores exclusively at Airports.

Forward-Looking Statements:- *This report contains forward –looking statements, which may be identified by their use of words like ‘plans’, ‘expects’, ‘will’, ‘anticipates’, ‘believes’, ‘intends’, ‘projects’, ‘estimates’ or other words of similar meaning. All statements that address expectations or projections about the future, including but not limited to statements about the company’s strategy for growth, market position, expenditures, and financial results, are forward –looking statements. Forward-looking statements are based on certain assumptions and expectations of future events. The company cannot guarantee that these assumptions and expectations are accurate or will be realized. The company’s actual results, performance or achievements could thus differ materially from those projected in any such forward – looking statements. The company assumes no responsibility to publicly amend, modify or revise any forward looking statements, on the basis of any subsequent developments, information or events.*

For more details about JHS Svendgaard Laboratories Limited, please visit www.svendgaard.com

Key Contacts:

Corp Communications:

Ms. Neetal Narang
President – Corporate Affairs
neetal@svendgaard.com
011-29949675

Investor Relations:

Mr. Ashish Goel
Group CFO
ashish@svendgaard.com
011-29949675