



# JHS SVENDGAARD LABORATORIES LIMITED

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## UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 31st MARCH, 2011

### STAND-ALONE (Rs. in Lacs)

### CONSOLIDATED (Rs. in Lacs)

Quarter Ended 31.03.2011 Unaudited	Quarter Ended 31.03.2010 Unaudited	Year Ended 31.03.2011 Unaudited	Year Ended 31.03.2010 Audited	S. No.	Particulars	Quarter Ended 31.03.2011 Unaudited	Quarter Ended 31.03.2010 Unaudited	Year Ended 31.03.2011 Unaudited	Year Ended 31.03.2010 Audited
2,243.53	2,032.16	8,541.46	5,107.85	1	Income				
-	-	-	-		a) Net Sales/Income from Operations	3,094.26	3,254.35	12,748.40	6,845.83
-	-	-	-		b) Other Operating Income	-	-	-	-
2,243.53	2,032.16	8,541.46	5,107.85		<b>Total Income</b>	<b>3,094.26</b>	<b>3,254.35</b>	<b>12,748.40</b>	<b>6,845.83</b>
225.87	(167.34)	(218.84)	84.56	2	<b>Expenditure</b>				
430.93	1,222.97	2,314.16	2,667.71		a. (Increase)/decrease in stock in trade and work in progress	162.64	1,162.35	(327.18)	1,404.00
922.97	-	3,737.77	-		b. Consumption of raw materials	1,157.00	818.24	5,610.03	2,672.24
104.43	99.55	355.15	375.94		c. Purchase of traded goods	922.97	-	3,737.77	-
44.92	72.61	207.80	249.63		d. Manufacturing Cost	110.45	89.04	385.35	375.94
170.81	168.65	678.86	413.31		e. Employees cost	53.18	93.73	252.23	280.41
36.82	1.96	(70.47)	7.87		f. Depreciation	171.39	169.61	680.83	414.57
86.22	135.34	497.74	361.42		g. Foreign Exchange Fluctuation Loss	40.63	2.41	(51.08)	8.32
2,022.97	1,534.34	7,502.17	4,160.45		h. Other expenditure	149.60	236.91	826.60	512.57
					<b>Total</b>	<b>2,767.86</b>	<b>2,572.29</b>	<b>11,114.55</b>	<b>5,668.06</b>
220.56	497.81	1,039.29	947.40	3	<b>Profit from Operations before Other Income, Interest &amp; Exceptional Items (1-2)</b>	<b>326.40</b>	<b>682.06</b>	<b>1,633.85</b>	<b>1,177.77</b>
85.75	11.12	89.85	11.86	4	Other Income	85.75	11.12	89.85	11.86
306.31	508.94	1,129.14	959.26	5	<b>Profit before Interest &amp; Exceptional Items (3+4)</b>	<b>412.15</b>	<b>693.18</b>	<b>1,723.70</b>	<b>1,189.63</b>
81.17	91.99	390.76	297.85	6	Interest	81.17	92.36	391.20	299.64
225.14	416.95	738.38	661.41	7	<b>Profit after Interest but before Exceptional Items (5-6)</b>	<b>330.98</b>	<b>600.82</b>	<b>1,332.50</b>	<b>889.99</b>
110.35	-	-	-	8	Exceptional Items	110.35	-	-	-
114.79	416.95	738.38	661.41	9	<b>Profit (+)/Loss (-) from Ordinary Activities before tax (7+8)</b>	<b>220.63</b>	<b>600.82</b>	<b>1,332.50</b>	<b>889.99</b>
52.51	90.74	131.62	91.17	10	Tax expense	50.83	92.16	134.77	94.82
				11	<b>Net Profit (+)/Loss(-) from Ordinary Activities after tax (9-10)</b>	<b>169.80</b>	<b>508.66</b>	<b>1,197.73</b>	<b>795.17</b>
62.28	326.21	606.76	570.24	12	Extraordinary Item (net of tax expense Rs.....)	-	-	-	-
62.28	326.21	606.76	570.24	13	<b>Net Profit ( )/Loss(-) for the period (11-12)</b>	<b>169.80</b>	<b>508.66</b>	<b>1,197.73</b>	<b>795.17</b>
-	-	-	-	14	Minority Interest	2.15	(3.09)	(2.57)	(5.03)
62.28	326.21	606.76	570.24	15	<b>Net profit for the group</b>	<b>167.65</b>	<b>511.75</b>	<b>1,200.30</b>	<b>800.20</b>
1,455.00	1,445.00	1,455.00	1,445.00	16	Paid-up equity share capital (Face Value of the Share shall be indicated)	1,455.00	1,445.00	1,455.00	1,445.00
-	-	-	5,720.62	17	Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	5,962.12
0.43	2.38	4.18	4.16	18	<b>Earnings Per Share (EPS)</b>				
					(a) i) Basic EPS before Extraordinary items for the period, for the year to date and for the previous year (not to be annualized)	1.13	3.75	8.31	5.89
0.43	2.26	4.18	3.95		ii) Diluted EPS before Extraordinary items for the period, for the year to date and for the previous year (not to be annualized)	1.13	3.56	8.31	5.59
0.43	2.38	4.18	4.16		(b) i) Basic EPS after Extraordinary items for the period, for the year to date and for the previous year (not to be annualized)	1.13	3.75	8.31	5.89
0.43	2.26	4.18	3.95		ii) Diluted EPS after Extraordinary items for the period, for the year to date and for the previous year (not to be annualized)	1.13	3.56	8.31	5.59
8,352,651	7,706,386	8,352,651	7,706,386	19	<b>Public shareholding</b>	8,352,651	7,706,386	8,352,651	7,706,386
57.41	53.33	57.41	53.33		- Number of shares	57.41	53.33	57.41	53.33
-	-	-	-		- Percentage of shareholding	-	-	-	-
5,385,002	4,740,005	5,385,002	4,740,005	20	<b>Promoters and Promoter Group Shareholding **</b>	5,385,002	4,740,005	5,385,002	4,740,005
86.89	70.29	86.89	70.29		(a) Pledged / Encumbered	-	-	-	-
37.01	32.80	37.01	32.80		- Number of shares	86.89	70.29	86.89	70.29
812,354	2,003,616	812,354	2,003,616		- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	37.01	32.80	37.01	32.80
13.11	29.71	13.11	29.71		- Percentage of shares (as a % of the total share capital of the company)	13.11	29.71	13.11	29.71
5.58	13.87	5.58	13.87		(b) Non - encumbered	8,12,354	2,003,616	8,12,354	2,003,616
					- Number of shares	13.11	29.71	13.11	29.71
					- Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	5.58	13.87	5.58	13.87
					- Percentage of shares (as a % of the total share capital of the company)				

### SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED (CONSOLIDATED) (Rs. in Lacs)

S. No.	Particulars	Quarter Ended 31.03.2011 Unaudited	Quarter Ended 31.03.2010 Unaudited	Year Ended 31.03.2011 Unaudited	Year Ended 31.03.2010 Audited
A.	<b>SEGMENT REVENUE</b>				
	i) FMCG	2,243.53	2,032.16	8,541.46	5,107.85
	ii) Personal Care Products -Marketing & Distribution	836.27	1,211.09	4,178.06	1,720.46
	iii) Dental Care Clinics	14.45	11.10	28.88	17.52
	<b>Total</b>	<b>3,094.25</b>	<b>3,254.35</b>	<b>12,748.40</b>	<b>6,845.83</b>
B.	<b>SEGMENT RESULTS: Profit before tax and Interest</b>				
	i) FMCG	306.31	508.95	1,129.14	959.27
	ii) Personal Care Products -Marketing & Distribution	98.80	192.78	604.05	245.38
	iii) Dental Care Clinics	7.05	(8.54)	(9.49)	(15.02)
	<b>Total</b>	<b>412.16</b>	<b>693.19</b>	<b>1,723.70</b>	<b>1,189.63</b>
	Less:				
	i) Interest	81.17	92.36	391.20	299.64
	ii) Other Unallocable Expenditure	-	-	-	-
	<b>Total profit before Tax Exceptional Items</b>	<b>330.99</b>	<b>600.83</b>	<b>1,332.50</b>	<b>889.99</b>
C.	<b>CAPITAL EMPLOYED</b> (Segment Assets - Segment Liabilities)				
	i) FMCG	10,028.64	9,550.59	10,028.64	9,550.59
	ii) Personal Care Products -Marketing & Distribution	853.66	249.97	853.66	249.97
	iii) Dental Care Clinics	-	-	-	-
	<b>Total Capital Employed</b>	<b>10,882.30</b>	<b>9,800.56</b>	<b>10,882.30</b>	<b>9,800.56</b>

#### NOTES :

- The above Unaudited Results were reviewed by the Audit Committee and thereafter were approved and taken on record by the Board of Directors in their meeting held on 14th May, 2011.
- At the beginning of the quarter the pending complaints relating to Investors Grievance were Nil. During the quarter no complaints was received and at the end of quarter the pending complaints were Nil.
- The Company on a Standalone basis is engaged in manufacturing and sale of Oral Care Products and hence is the only business segment in accordance with Accounting Standard (AS-17) Segment Reporting, as notified in the Companies (Accounting Standards) Rules 2006.
- The consolidated financial results of the company include financials of JHS Svendgaard Dental Care Ltd. its subsidiary Company and Jones H Smith FZE its foreign wholly owned subsidiary Company.
- The Company has provided a Corporate Guarantee of Rupees 24.96 Crore to Waves Hygiene Products (Partnership Firm) in favour of ICICI Bank for credit facilities sanctioned to Waves Hygiene Products (Partnership Firm) and a Corporate Guarantee of Rupees 18.64 Crore to JHS Svendgaard Hygiene Products Limited in favour of ICICI Bank for credit facilities sanctioned to JHS Svendgaard Hygiene Products Limited.
- Final Dividend of Rs.0.50 per equity share of Rs.10/- each amounting Rs.7,275,003.50 declared by the shareholders of the Company in the Annual General Meeting held on December 28, 2010 was distributed on January 11, 2011.
- Previous Period Figures have been regrouped /rearranged whenever required.

For JHS Svendgaard Laboratories Limited  
Sd/-  
Nikhil Nanda  
(Managing Director)

Place : New Delhi  
Date : 14th May, 2011